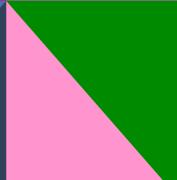
# mercia

# Training Programme

2024

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## Welcome to Mercia's 2024 Training Programme

Mercia's extensive programme of technical and professional skills training is offered in a variety of formats, supporting members of all accounting and tax associations and institutes in meeting their CPD requirements.

New this year for our members is the Mercia Learning Hub with a vast array of great features. These include setting and benchmarking professional goals via the CPD tracking tool as well as personalising content and insights relevant to each individual.

Our client insights identified a skills gap for accounting and tax professionals who have recently qualified and are progressing to manager level. For 2024, we have created a new pathway, which includes both the technical and professional skills required to be successful. Other exciting developments in our CPD programme include the expansion of our Back to Basics courses, which now include audit; a regulatory concerns series; and other bite sized offerings throughout the entire programme.

Whatever you or your team's training needs are in 2024, Mercia is here to support you.



#### Membership

Pay a monthly fee per person based on your membership

## $\exists \exists$

Pay as You Go

Pay per person per course



**In-House Training** 

Courses delivered exclusively to your team



**Bespoke Packages** 

Build your own training solution

## Contents

#### Information

Information		
	2-3	Training Membership Options
Firm-wide Training		
	4 - 5	What's New
	6 - 7	Online Training Series
Early Careers		
	8 - 11	Early Careers Pathways
	12 - 13	Early Careers Live Streamed dates
CPD Training		
	14 - 15	Progression to Management Pathways
	16 -17	Progression to Management Live Streamed dates
	18 - 21	Achieving your CPD Requirements with Mercia
	19	Mercia's New Learning Hub
	22 - 23	CPD Face-to-Face Locations and Courses
	24 - 49	CPD Programme Live Streamed and On-Demand
	26 - 27	CPD Back to Basics Programme
	50	Festival of CPD
	50	Annual Update Conference
	51	Professional Skills for Qualified Staff
	52 - 53	Skills, Management and Leadership Programme
	54	In-House Training
	55	Conferences
	56 - 57	Certificate in Probate and Estate Administration
Useful Information		/
	36	Compliance
	37	Software Partners Use our
	58	Elevate Client Communication links
	59	Listen to our Podcast
		Click on the course titles throughout
		this brochure.

## **Training Membership Options**

Enjoy access to hundreds of courses for an annual fee payable monthly by direct debit.



Included in all membership options:

- ✓ Unlimited access to all course titles in your membership
- Complete Regulatory Training Series
- Mental Health, Wellbeing and Resilience Series
- ✓ Bite sized learning modules
- ✓ Exclusive members' events: Ask the Expert and Insights from Experts
- Vision quarterly technical update
- Discounts on Mercia products and services.

## What's New



### Verifiable CPD pathways

For members of the ICAEW we recognise that the new ICAEW rules are a lot to consider and to make it easier for you we have bundled our courses together into suggested pathways to help you meet your verifiable CPD hours. Our pathways are based on your CPD Category per the ICAEW regulations and your technical stream. We also support all professional bodies **See pages 18-21** for details.



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### **Festival of CPD**

Meet your CPD requirements at our live streamed three-day festival of training. With a day each devoted to audit, financial reporting and tax you can choose which days are relevant to you. **See page 50** for details.

### **CPD Back to Basics for Audit**

Building on our successful Back to Basics CPD programme launched for tax, we have a number of refresher modules for those working in audit. **See page 26-27** for details.

### Audit and Accounting Regulatory Concerns Series

We have a new series of short (1 hour) live streamed modules focusing on topical issues of concern for the regulators. **See page 32** for details.





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### **Progression to Management pathways**

See pages 52-53 for details of the Skills, Management and

**CPD Digital PLUS membership** 

CPD hours.

Leadership programme.

Recognising those who have recently qualified may need additional support, we have created pathways per technical stream for individuals moving towards or who are new to management. See pages 14-15 for details.

Professional skills have always been important to accountants and tax

advisors but increasingly there is more focus on these essential skills.

Our CPD Digital PLUS membership gives you and your team access to

our broad range of Skills, Management and Leadership courses as part of the membership. These courses can also be used towards verifiable



### **Enhanced Early Careers pathways**

We have enhanced our pathways adding additional content across all streams of the programme. **See pages 8-9** for details.



## **Regulatory Training Series** for all the Team

Our online regulatory training series provides firm-wide access to a collection of interactive eLearning modules which are perfect for training new starters and for helping to keep your team's knowledge up to date.

### The series includes modules covering:

- Introduction to Money Laundering
- Introduction to the Bribery Act
- $\checkmark$  Introduction to the Criminal Finances Act
- Introduction to GDPR
- ✓ Introduction to PCRT
- Introduction to Professional Ethics
- AML, Bribery Act and CFA Key Points and Refresher
- Click here to view details online.

### **Regulatory Training Series Pricing**

#### Included in membership

Number of partners	*Price
1	£130
2 to 4	£405
5 to 9	£655
10 to 19	£1,035
20+	POA

### C For more details and to purchase, call **0330 058 7141**.

## Mental Health, Wellbeing and Resilience Series

Aimed at trainees and useful as a refresher for more experienced members of staff, this pack covers a range of topics to promote positive wellbeing and resilience through real-life stories, checklists and other resources.

## The series includes modules covering:

- ✓ Working under Pressure
- Helpful and Unhelpful Thinking
- Understanding Different Personalities
- ✓ Managing your Wellbeing
- Taking Responsibility
- Click here to view details online.

### Mental Health, Wellbeing and Resilience Series Pricing

Included in membership

Number of partners	*Price
1	£105
2 to 4	£315
5 to 9	£525
10 to 19	£840
20+	POA

\* Price for 12 months' access for the whole firm.

C For more details and to purchase, call **0330 058 7141**.

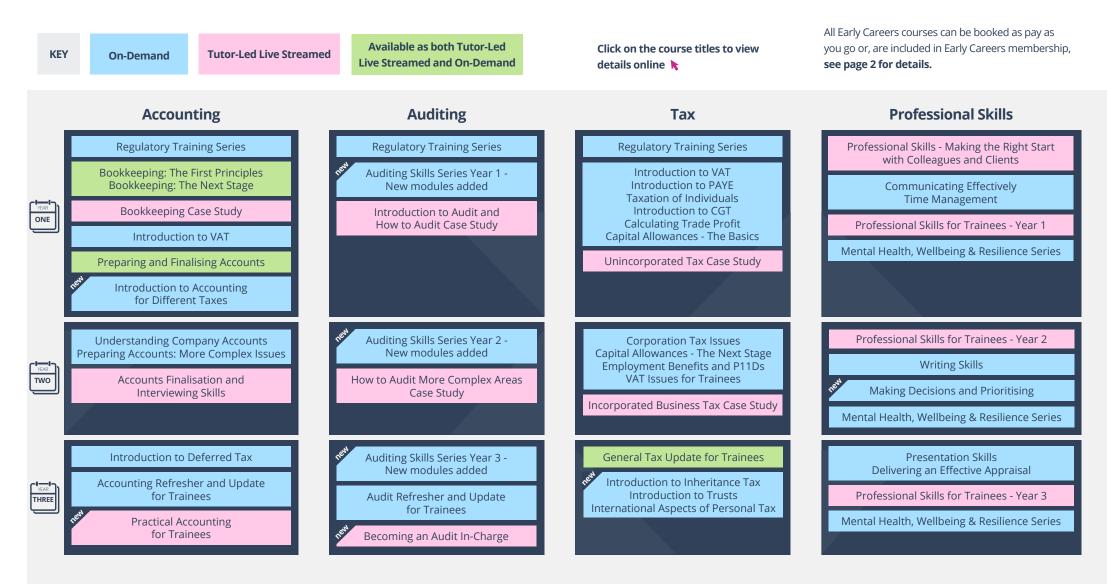


## **Early Careers** Create Your Own Pathways

We know that one size does not fit all and with a wide range of workshops you have the flexibility to create a tailored and blended learning programme for each member of your team. Our on-demand and interactive eLearning modules are designed to be completed at the most appropriate time for your trainee's role and experience, recognising that not everyone requires training at the same time.

Our interactive, live streamed sessions are led by expert tutors who will support the trainees with further examples and provide opportunities for questions.

All courses are practical, giving your trainees the skills to be effective in their role and to provide continuous development opportunities. The timings are suggested only. Your trainees can complete the modules at any time in the training contract.



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## **Early Careers Pathways**

### **Auditing Skills Series**

With audit regulation becoming more complex and with the continuous focus by the regulators on audit quality, our interactive and on-demand eLearning gives your trainees the knowledge and skills they need to be effective on your audits and to enhance audit quality.

Focusing on the underlying requirements of the auditing standards, the programme takes trainees on a learning journey from introducing the basic concepts of auditing, such as materiality and risk, through to how to audit complex balances such as provisions. Professional scepticism and the need for documentation are themes which run through all years.

As part of the learning, trainees will perform audit testing in a case study environment, using source documents and completing testing as they would on a real audit. The structure of the courses offers flexibility and opportunities for just-in-time learning where trainees can complete a short module before undertaking tasks on the audit, enabling them to put the learning into practice right away.

#### **Examples of modules included**

Year 1	Year 2	Year 3	
Introduction to audit	Materiality	Audit of groups	
Key concepts: planning	Going Concern	Audit reports	
and risk assessment	Understanding internal	How to audit provisions	
Key concepts: risk response and evidence	controls	Use of experts on an	
·	How to audit journals	audit	
How to audit bank/cash	How to audit tax	Audit of accounting	
How to audit inventory	How to audit	estimates	
How to audit payroll	intangibles		

Click here for more information.

Price £500 per trainee per year.

### Accounting

As accounting forms the foundation across all disciplines, we have a range of courses to support trainees in this area. Our bookkeeping courses are available as on-demand eLearning and as live streamed. They are supported by a tutor-led case study to help trainees put the learning into practice.

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Whatever route your trainees take, you can pick and choose from our selection of tax courses to complement their study or work in the office. We also have tutor-led live streamed workshops to lead them through practical case studies and reinforce their knowledge.



### **Professional Skills**

Although technical skills are essential, personal skills play an important part in creating a rounded and effective professional. We have a series of courses for trainees to attend as their career progresses.

All Early Careers courses are included in Early Careers membership, see page 2 for details.

#### Price £79 per trainee per title.

## **Early Careers** Tutor-Led Live Streamed

PRICE	DURATION	TUTOR LED LIVE STREAMED DATES		
£158	1 day	08 Jan 19 Feb 02 Sep 09 Sep 16 Sep 23 Sep -		
£158	1 day	09 Jan 20 Feb 03 Sep 10 Sep 17 Sep 24 Sep -		
£316	2 days	10-11 Jan 21-22 Feb 04-05 Sep 11-12 Sep 18-19 Sep 25-26 Sep 09-10 Oct		
£158	1 day	07 Mar 08 Oct 05 Nov		
£158	1 day	20 May 25 Jun 07 Nov 05 Dec		
£316	2 days	20-21 Mar 08-09 May 17-18 Oct 11-12 Nov		
£474	3 days	29-31 Jan 10-12 Jun 24-26 Jun 18-20 Nov 02-04 Dec		
£316	2 days	13-14 Mar 22-23 May 21-22 Oct 20-21 Nov		
£158	1 day	14 May 02 Jul 24 Oct 07 Nov		
£79	0.5 days	15 May (am) 05 Jun (am) 07 Nov (am) 11 Dec (am)		
£79	0.5 days	09 May (am) 04 Jun (am) 12 Nov (am) 05 Dec (am)		
£158	1 day	11 Jun		
£79	0.5 day	12 Jan (am) 23 Feb (am) 06 Sep (am) 13 Sep (am) 20 Sep (am) 27 Sep (am) -		
£158	1 day	03 Oct 22 Oct 07 Nov 26 Nov		
£158	1 day	11 Sep 18 Oct 06 Nov 05 Dec		
£158	1 day	22 May 11 Jun 09 Jul 13 Nov		
	£158 £158 £316 £158 £158 £316 £158 £316 £158 £79 £79 £158 £79 £158 £158	£158       1 day         £158       1 day         £316       2 days         £158       1 day         £158       1 day         £158       1 day         £316       2 days         £316       2 days         £316       2 days         £158       1 day         £474       3 days         £158       1 day         £79       0.5 days         £158       1 day         £79       0.5 days         £158       1 day         £79       0.5 days         £158       1 day         £158       1 day         £158       1 day		

Click on the course titles to view details online.

All Early Careers tutor led courses are Included in Early Careers membership, see page 2 for details.

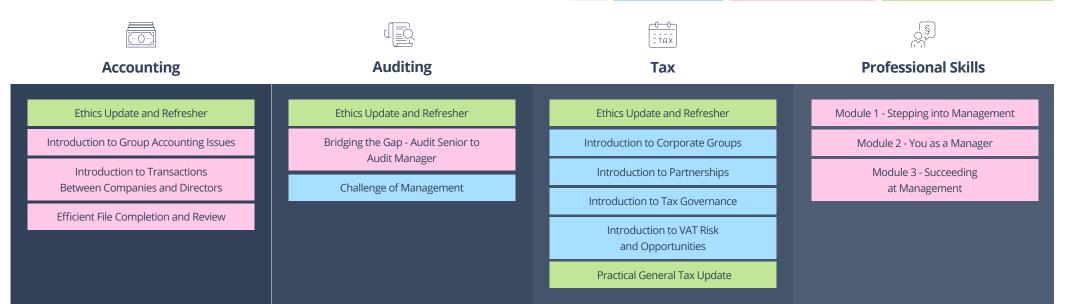
## **Progression to Management**

## Create Your Own Pathways

Our Manager Pathways are designed to support those progressing into the manager role, or who are newly promoted into the role, with the technical and professional skills needed to be successful.

Spanning approximately 18 months our professional skills courses in this pathway cover introductory management skills including delegation, coaching, client relationships, and leading a team. For more experienced staff we have a range of Management and Leadership courses available on **pages 52-53**.

Our blended approach of on-demand interactive eLearning and tutor-led sessions are designed to be completed at an appropriate time for your learner's role and experience, recognising that not everyone requires training at the same time.



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**KEY** 

**On-Demand** 

#### Click on the course titles to view details online.



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All courses in this pathway are included in CPD membership, see page 2 for details.

For more advanced Management and Leadership courses see our Skills, Management and Leadership programme on **pages 52-53** 

**Tutor-Led Live Streamed** 

Click here for our terms and conditions

Available as both

Live Streamed and On-Demand

## **Progression to Management**

## Tutor-Led Live Streamed



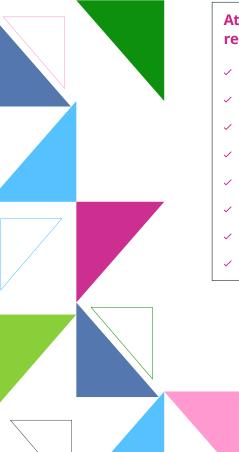
COURSE		DURATION	LIVE STREAMED DATES	
ACCOUNTING				
Introduction to Group Accounting Issues	£79	0.5 days		03 Dec (am)
Introduction to Transactions between Companies and Directors	£79	0.5 days	20 May (am)	22 Nov (am)
Efficient File Completion and Review	£79	0.5 days	13 May (am)	28 Nov (am)
AUDITING				
Bridging the Gap - Audit Senior to Audit Manager	£79	0.5 days	20 Jun (am)	10 Oct (am)
ТАХ				
Practical General Tax Update	£158	1 day	26 Jun	-
PROFESSIONAL SKILLS				
Module 1 - Stepping into Management	£158	1 day	26 Mar	04 Sep
Module 2 - You as a Manager	£158	1 day	08 May	02 Oct
Module 3 - Succeeding at Management	£158	1 day	25 Jun	25 Nov

Click on the course titles to view details online.

All Progressing and New to Manager courses are included in CPD membership, see page 2 for details.

# Achieving your CPD Requirements with Mercia

At Mercia we are committed to helping you to achieve your CPD requirements through our training programme and resources. Using Mercia's innovative new **Learning Hub** you can set CPD targets and track progress towards your CPD goals. Our courses are verifiable and we can produce CPD records for submission to your relevant accounting or tax body and for any regulatory inspection.



## At Mercia we can meet your CPD requirements through:

- CPD courses
- Mercia's Festival of CPD
- Exclusive Members events
- Regulatory training
- Management and Leadership courses
- ✓ Mercia Conference programme
- Mercia podcasts

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Mercia blogs.



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## Mercia's New Learning Hub

### **COMING SOON**

The new Learning Hub will include many great features.

- Enhanced user experience on both desktop and mobile with easy access to hundreds of CPD courses and insights.
- Set professional goals via the CPD tracking tool.
- Content personalisation with recommendations – delivered via your selections and settings.
- Firms can mandate courses and hours required to individuals and team members.
- Ability to track and monitor completed training requirements.

Throughout 2024, you will see further enhancements to the Hub to support your own and your team's learning experience and tracking of your CPD requirements.

## **Suggested CPD Pathways**

Based on the **ICAEW regulations** effective from 1 November 2023, we have suggested pathways to help you to complete your CPD requirements depending on your technical specialism.



These pathways are suggestions only and are completely flexible. Note that different professional bodies may have slightly different requirements. Please consult with your relevant institute or association about your requirements.

**CATEGORY 3:** 10 or more hours of verifiable CPD. (Including 1 hour of Ethics training)

**CATEGORY 2:** 20 hours verifiable CPD: Category 3 requirements + 10 or more verifiable hours.

(Most ACCA members will fall into Category 2)

**CATEGORY 1:** 30 hours verifiable CPD: Category 2 requirements + 10 or more verifiable hours.

AUDIT	GENERAL PRACTICE - (NON-AUDIT)	ТАХ
Ethics Update and Refresher (1 hour)	Ethics Update and Refresher (1 hour)	Ethics Update and Refresher (1 hour)
A&A Update - Spring (3 hours)		
A&A Update Autumn (3 hours)	Accounting Update and Topical Issues (3 hours)	Tax Update - Spring (3 hours)
Tax Update for A&A (1 hour)	Tax Update - Finance Act (3 hours)	Tax Update - Finance Act (3 hours)
Audit Regulatory Feedback (1 hour)		
Getting Started with ESG (1 hour)	Accounting and Compliance for OMBS (3 hours)	Tax Update - Autumn (3 hours)
Ethics for PIEs and Listed Entities (1 hour)	Ethics for PIEs and Listed Entities (1 hour)	Budget Rapid Reaction (2 hours) <b>Corporate:</b>
IFRS Update and Refresher (3 hours)	IFRS Update and Refresher (3 hours)	<ul> <li>Spring six-monthly update (2 hours)</li> <li>Autumn six-monthly update (2 hours)</li> <li>Company Tax Computations (3 hours)</li> <li>Minimum of 1 hour of relevant content</li> </ul>
A&A Update for PIES and Large Entities (3 hours)	Group Accounting Issues (3 hours)	<ul> <li>Owner Managed Businesses:</li> <li>Current Issues for OMBs (3 hours)</li> <li>Succession Planning for Family Business (3 hours)</li> </ul>
	Getting Started with ESG (1 hour)	Personal and Employment Tax Update (3 hours)
Crown Audit Issues Issluding ISA (00 (2 hours)		<ul> <li>Personal:</li> <li>Personal and Employment Tax Update (3 hours)</li> </ul>
Group Audit Issues Including ISA 600 (3 hours)	Transactions Between a Company and its Directors (3 hours)	<ul> <li>Completing Tax Returns for Individuals (3 hours)</li> <li>Taxation of Couples (3 hours)</li> </ul>
Regulatory Concerns - (each 1 hour)	Regulatory Concerns - (each 1 hour)	Training in your specialism (up to 10 hours)
Cashflow Statements	Cashflow Statements	such as:
<ul> <li>Construction Contracts</li> <li>Provisions, Estimates and Judgements</li> </ul>	<ul> <li>Construction Contracts</li> <li>Provisions, Estimates and Judgements</li> </ul>	<ul><li>High Net Wealth Client</li><li>Trusts</li></ul>
Revenue Recognition	Revenue Recognition	<ul> <li>Property</li> <li>Share and Business Valuations</li> </ul>
<ul><li>Taxation (Audit and Accounting)</li><li>Money Laundering Update</li></ul>	<ul><li>Taxation (Audit and Accounting)</li><li>Money Laundering Update</li></ul>	<ul> <li>Share and Business valuations</li> <li>Land Transaction Taxes</li> <li>Share Options</li> </ul>
Data Analytics - What Everyone Needs to Know (2 hours)	Sector specific training (up to 4 hours) e.g. Pensions, Properties, Charities, SRA, FCA,	
Sector specific training (up to 2 hours) e.g. Pensions. Charities. Properties	Probate, LLP, Narrative Reporting	

The categories are for those working in practice as there are different requirements for those who work outside of practice.

All courses are included in CPD membership, see page 2 for details.

## **CPD Face-to-Face Locations** and Courses

A programme of key updates is presented in over 30 locations across the UK.

These are an ideal opportunity to keep up to date in key areas, to network with your peers and meet the speaker.

-	
Colchester	
Ipswich	

East Anglia

(+)

#### East Midlands (+)

Leicester Northampton Nottingham

(+)London

> Central London Elstree

### North East

Darlington Gomersal Hull Leeds Sheffield York

#### Northern Ireland (+)

Templepatrick

North West Æ

> Haydock Knutsford Lancaster

22

#### South West $\oplus$

Bristol Gloucester Taunton

### **Southern Counties**

Dorking Brighton Southend Basildon

#### **Staffs & Shropshire** $\oplus$

Shrewsbury Stafford

### ① Thames Valley

High Wycombe Wokingham

#### (Ŧ) Wales

Cardiff

#### West Midlands (+)

Birmingham Coventry Solihull Walsall

### **Face-to-Face CPD Courses**

### **Accounting and Auditing**

- Accounting and Auditing Update and Refresher Spring
- Accounting and Auditing Update and Refresher Autumn

### Taxation

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- ✓ Tax Update Spring
- Tax Update Finance Act
- Tax Update Autumn
- Tax Update Current Issues for OMBs

#### Click on the course titles to view details online.

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All courses are included in CPD Face-to-Face membership, see page 2 for details.

Click on the locations to view details online. Click Here to see your venue pages.

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## Your CPD Programmes Live Streamed and On-Demand

Mercia live streamed and on-demand courses offer you and your team the flexibility to learn at a time and in a place that works best. With over 200 course titles Mercia provides the breadth of training needed for your entire practice. Choose from a range of course lengths and start times.

### **Live Streamed**

Live streamed courses are delivered by our expert trainers via Zoom allowing learners to ask questions and interact with the expert and with other delegates. Detailed course notes are provided, and the session is recorded so that it can be revisited.

### **On-Demand and Back Catalogue**

Recordings of our live streamed courses are available to buy on-demand with access for 12 months from the release date. The recording is broken down into chapters allowing you to focus on the topics most relevant to your learning.

We also have an extensive back catalogue of on-demand recordings included in our CPD memberships or available to buy on an individual basis. **Click here** to see our full list.

### **Digital Accessibility**

We are committed to digital accessibility and all of our on-demand recordings are closed captioned. We also provide audio files with our recorded courses so that they can be downloaded to your MP3 device to listen to at your convenience.

### **CPD Bite Sized**

We know your time is precious and that you may want to dip into a topic between meetings or at the start or end of your day.

Mercia bite sized learning takes topical issues from past and recent courses and packages these so that you can consume shorter courses with more flexibility. Each module will range from 5 to 30 minutes in length, with a fixed price of £25 per person per module. The programme will develop throughout the year in reaction to what is topical. We will also announce new releases in monthly newsletters.

#### Some examples from our bite sized offering includes:

- Tax Relief on Amortisation of Goodwill
- Key issues on PPR
- Research and Development What is it
- ✓ Financial Instruments forward exchange contracts
- ✓ ISA 315 Key Changes
- ✓ Directors and Strategic Reports.
- All bite sized courses are included in membership.

To find out more visit our website mercia-group.com/online-training

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## **CPD Back to Basics Programme**

CPD Back to Basics on-demand courses are ideal for those who would like a refresher in a particular area. Courses require a basic understanding of the topic and include worked examples and a structured explanation of how the rules operate.

AUDIT	PRICE	CPD HOURS	TA
Back to Basics - Exercising Professional Scepticism and Professional Judgement	£49	0.5	Bac
Back to Basics - Understanding the Entity	£49	0.5	Bac
Back to Basics - Audit Risk and Planning	£49	0.5	Bac
Back to Basics - Fraud Risk Assessment	£49	0.5	Bac
Back to Basics - Understanding Internal Controls	£49	0.5	Bac
Back to Basics - Understanding ITGCs	£49	0.5	Bac
Back to Basics - First Year Audits	£49	0.5	(AT

£49

£49

0.5

0.5

Back to Basics - How to Audit Journals

Back to Basics - Completion

Click here to view details online.

All courses are included in CPD membership, see page 2 for details.

**NEW FOR 2024** 



ТАХ	PRICE	CPD HOURS
Back to Basics - IHT	£158	5
Back to Basics - Taxation of Groups	£79	2
Back to Basics - Capital Gains Tax	£79	2
Back to Basics - Corporation Tax	£79	2
Back to Basics - International Personal Tax - Domicile	£79	2
Back to Basics - International Personal Tax - Residence	£79	2
TAXATION OF TRUSTS		
Back to Basics Trusts - Principles and Definitions	£79	2
Back to Basics Trusts - Income Tax	£79	2
Back to Basics Trusts - Capital Gains Tax	£79	2
Back to Basics Trusts - IHT	£79	2
VAT		
Back to Basics VAT - Registration	£79	1
Back to Basics VAT - Input tax	£79	1
Back to Basics VAT - Partial Exemption	£79	1
Back to Basics VAT - Transfer of Going Concern	£79	1
Back to Basics VAT - Capital Goods Scheme	£79	1
Back to Basics VAT - Option to Tax	£79	1
Back to Basics VAT - Construction	£79	1

mercia-group.com 26

## Live Streamed and On-Demand

## Accounting and Auditing



**ON-DEMAND** 

COURSE	CASH PRICE	CPD HOURS			LIVE S	STREAMED E	DATES			2024 AVAILABILITY	BACK CATALOGUE
KEY TOPICS											
SIX MONTHLY SPRING											
Accounting and Auditing Update and Refresher - Spring	£79	3	17 Apr <sub>(am)</sub>	10 Jun (pm)	-	-	-	-	-	06 May	~
Accounting Update - Spring	£79	1.5	26 Mar (am)	11 Apr (am)	07 May (am)	14 May (am)	-	-	-	27 May	
Audit Update - Spring	£79	1.5	07 May (am)	14 May (am)	-	-	-	-	-	07 May	
SIX MONTHLY AUTUMN											
Accounting and Auditing Update and Refresher - Autumn	£79	3	25 Sep (pm)	16 Oct (am)	-	-	-	-	-	04 Nov	~
Accounting Update - Autumn	£79	1.5	19 Sep (am)	16 Oct (am)	05 Nov (am)	29 Nov (am)	-	-	-	25 Nov	
Audit Update - Autumn	£79	1.5	05 Nov (am)	29 Nov (am)	-	-	-	-	-	05 Nov	
ANNUAL											
Annual Accountancy Update and Topical Issues	£79	3	13 Feb (pm)	20 Feb (pm)	29 Feb (am)	07 Mar <sub>(am)</sub>	12 Mar (am)	14 Aug (am)	-	18 Mar	~
Annual Audit Update and Topical Issues	£79	3	04 Jul (pm)	18 Jul <sub>(pm)</sub>	-	-	-	-	-	22 Jul	~
Accounting and Compliance for OMBs - Problems and Practical Solutions	£79	3	17 Oct (pm)	28 Oct (pm)	12 Nov (am)	21 Nov (pm)	05 Dec (am)	-	-	11 Nov	~
Audit and Accounting Update - PIEs and Large Entities	£79	3	11 Sep (pm)	-	-	-	-	-	-	30 Sep	~
Ethics Update and Refresher	£79	1	22 May (am)	09 Oct (am)	-	-	-	-	-	10 Jun	~
Ethics for PIEs and Listed Entities	£79	1	10 Sep (am)	-	-	-	-	-	-	30 Sep	
lick on the course titles to view details online. 🕅			Members see page		n-wide acce iils.	ess to CPD o	courses,		~	Current version in our Back Ca	

Live Streamed and On-Demand

## Accounting and Auditing



**ON-DEMAND** 

COURSE	CASH PRICE	CPD HOURS			LIVES	STREAMED I	DATES			2024 AVAILABILITY	BACK CATALOGUE
ANNUAL CONTINUED											
Getting Started with ESG	£79	1	29 Feb (am)	-	-	-	-	-	-	18 Mar	
Festival of CPD - Audit	£199	6	22 Oct	-	-	-	-	-	-	-	
Festival of CPD - Financial Reporting	£199	6	23 Oct	-	-	-	-	-	-	-	
FINANCIAL REPORTING											
Financial Instruments - Accounting Issues	£158	3	18 Jun <sub>(am)</sub>	-	-	-	-	-	-	08 Jul	~
Groups - Accounting Issues	£158	3	23 Apr (pm)	12 Sep (am)	-	-	-	-	-	30 Sep	~
Groups - Reorganisations - Accounting Issues	£79	1	19 Apr (am)	-	-	-	-	-	-	06 May	
IFRS Update and Refresher	£158	3	27 Sep (am)	-	-	-	-	-	-	14 Oct	~
LLPs - Understanding Their Accounting Requirements	£158	3	08 May ( (pm)	05 Nov (pm)	-	-	-	-	-	27 May	~
AUDITING											
Auditing - Regulatory Feedback	£79	1	22 Feb (am)	-	-	-	-	-	-	11 Mar	
Auditing Smaller Businesses - Striking a Balance	£79	2	12 Mar (pm)	30 Sep (pm)	-	-	-	-	-	01 Apr	~
Data Analytics - What Everyone Needs to Know	£119	2	18 Mar (am)	07 Nov (pm)	-	-	-	-	-	25 Nov	~
Effective Use of Mercia Audit Methodology	£158	3	25 Jun (am)	14 Nov (pm)	-	-	-	-	-	15 Jul	
Groups - Audit Issues including ISA 600	£158	2	08 Oct (am)	-	-	-	-	-	-	28 Oct	

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## Accounting and Auditing



**ON-DEMAND** 

COURSE	CASH PRICE	CPD HOURS			LIVE S	TREAMED	DATES			2024 AVAILABILITY	BACK CATALOGUE
ISQM 1 Practical Application – The Monitoring and Evaluation Phase (eLearning)	£199	2	-	-	-	-	-	-	-	01 Jan	~
Practical Aspects of Auditing Your Client's IT Environment - ISA 315	£79	2	09 May (am)	-	-	-	-	-	-	27 May	~
Root Cause Analysis - A Practical Appraisal	£79	1	09 May (pm)	-	-	-	-	-	-	27 May	~
Financial Instruments - Auditing Issues	£119	1.5	24 Jun <sub>(pm)</sub>	-	-	-	-	-	-	22 Jul	
REGULATORY CONCERNS SERIES - AUDIT AND ACCOUNTING											
Regulatory Concerns - Cashflow Statements	£79	1	09 May (am)	-	-	-	-	-	-	27 May	
Regulatory Concerns - Construction Contracts	£79	1	14 May (am)	-	-	-	-	-	-	03 Jun	
Regulatory Concerns - Provisions, Estimates and Judgements	£79	1	18 Apr <sub>(am)</sub>	-	-	-	-	-	-	06 May	
Regulatory Concerns - Revenue Recognition	£79	1	26 Apr <sub>(am)</sub>	-	-	-	-	-	-	13 May	
Regulatory Concerns - Taxation - Audit and Accounting	£79	1	02 May (am)	-	-	-	-	-	-	20 May	
CHARITIES											
Charities: Approaching the Charity Audit	£158	3	04 Jul (pm)	-	-	-	-	-	-	27 Jul	~
Charities: Approaching the Difficult Accounting Areas	£158	3	06 Jun <sub>(pm)</sub>	-	-	-	-	-	-	24 Jun	~
Charities: Approaching the Independent Examination	£158	3	16 Jul (pm)	-	-	-	-	-	-	05 Aug	~
		-									

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## Accounting and Auditing



**ON-DEMAND** 

COURSE	CASH PRICE	CPD HOURS			LIVES	TREAMED D	ATES			2024 AVAILABILITY	BACK CATALOGUE
Charities: Current Accounting and Scrutiny Issues	£79	2	25 Apr <sub>(am)</sub>	09 Dec (pm)	-	-	-	-	-	13 May	~
SOLICITORS											
SRA Accounts Rules - A Practical Refresher	£158	3	23 Apr (am)	-	-	-	-	-	-	-	
SRA Accounts Rules Update and Refresher	£158	3	21 Mar (am)	20 May (pm)	-	-	-	-	-	10 Jun	~
SRA Accounts Rules Workshop	£158	3	13 Nov (am)	-	-	-	-	-	-	-	
SPECIALIST AREAS											
Academies: Audit and Accounts Update	£158	3	09 Jul <sub>(am)</sub>	-	-	-	-	-	-	29 Jul	~
Auditing FCA-regulated Designated Investment Firms [DIFs]	£158	3	23 May (am)	-	-	-	-	-	-	10 Jun	~
Auditing FCA-regulated Mortgage and General Insurance Brokers [MGIs]	£158	3	22 Oct (am)	-	-	-	-	-	-	11 Nov	~
Pension Scheme Accounts - Current Issues and Refresher	£158	3	24 Oct (am)	-	-	-	-	-	-	11 Nov	~
Properties: Accounting and Audit Issues	£158	3	17 Jun (pm)	-	-	-	-	-	-	08 Jul	~
Transactions between a Company and its Directors - Accounting, Legal and Tax Implications	£79	3	12 Feb (pm)	16 Jul <sub>(am)</sub>	16 Sep (pm)	12 Dec (am)	-	-	-	05 Aug	~

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- ISQM
- General practice procedures
- Probate
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Mercia has a suite of methodology training for each software partners' paperless platform. It provides you with a basic introduction to using our methodology in the platform.

Using completed examples to demonstrate how key forms and checklists might be completed, our eLearning format makes it easy to digest and to fit around busy schedules.

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## Live Streamed and On-Demand

### **Taxation**



**ON-DEMAND** 

COURSE	CASH PRICE	CPD HOURS				LIVE STREA	MED DATES	;				2024 AVAILABILITY	BACK CATALOGUE
GENERAL UPDATES													
SPRING													
Tax Update - Spring	£79	3	07 Mar (pm)	14 Mar <sub>(am)</sub>	18 Mar (pm)	15 Apr (pm)	24 Apr <sub>(am)</sub>	-	-	-	-	08 Apr	~
Tax Update - Finance Act	£79	3	01 May (pm)	16 May (pm)	22 May (am)	17 Jun (pm)	18 Jul <sub>(am)</sub>	-	-		-	03 Jun	~
Annual Tax Update	£79	3	12 Jun <sub>(am)</sub>	20 Jun <sub>(am)</sub>	-	-	-	-	-	-	-	08 Jul	~
Budget - Rapid Reaction	£79	2	tba	-	-	-	-	-	-	-	-	tba	
Rebecca Benneyworth's Spring Tax Update	£79	3	23 Apr <sub>(am)</sub>	-	-	-	-	-	-	-	-	13 May	~
Scottish Tax Update	£79	2	13 May (pm)	-	-	-	-	-	-	-	-	03 Jun	
Tax Practitioners Quarterly Update [Q1]	£79	3	21 Mar (pm)	-	-	-	-	-	-	-	-	08 Apr	~
Tax Practitioners Quarterly Update [Q2]	£79	3	26 Jun (pm)	-	-	-	-	-	-	-	-	15 Jul	~
Tax Update for Audit and Accounts Staff	£79	1	15 May (am)	18 Jun (am)	-	-	-	-	-	-	-	08 Jul	
AUTUMN													
Tax Update - Autumn	£79	3	09 Sep (pm)	18 Sep (pm)	23 Sep (pm)	25 Sep (am)	01 Oct (am)	17 Oct (am)	23 Oct (pm)	-	-	30 Sep	~
Rebecca Benneyworth's Autumn Tax Update	£79	3	08 Oct (am)	-	-	-	-	-	-	-	-	28 Oct	~

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38

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Live Streamed and On-Demand

## **Taxation**



**ON-DEMAND** 

COURSE	CASH PRICE	CPD HOURS	RS LIVE STREAMED DATES									2024 AVAILABILITY	BACK CATALOGUE
AUTUMN CONTINUED													
Tax Update - Current Issues for OMBs	£79	3	04 Nov (pm)	14 Nov (pm)	18 Nov (pm)	21 Nov (pm)	26 Nov (am)	05 Dec (am)	10 Dec (am)	-	-	25 Nov	~
Tax Practitioners Quarterly Update [Q3]	£79	3	18 Sep (pm)	-	-	-	-	-	-	-	-	07 Oct	~
Tax Practitioners Quarterly Update [Q4]	£79	3	04 Dec (pm)	-	-	-	-	-	-	-	-	23 Dec	~
Festival of CPD - Tax	£199	6	24 Oct	-	-	-	-	-	-	-	-	-	
BUSINESS													
Business Structures - Tax Issues	£158	3	10 Oct (am)	-	-	-	-	-	-	-	-	28 Oct	~
Capital Allowances - Refresher and Update	£79	3	22 Apr (pm)	08 Oct (pm)	-	-	-	-	-	-	-	28 Oct	~
Construction Industry Tax: An Update	£158	3	25 Jun <sub>(am)</sub>	-	-	-	-	-	-	-	-	15 Jul	~
Off-payrolling IR35 and Associated Issues	£119	2	29 Feb (pm)	-	-	-	-	-	-	-	-	18 Mar	~
Partnerships - Tax Planning and Tips	£158	3	19 Nov (pm)	-	-	-	-	-	-	-	-	09 Dec	~
Tax Succession Planning for the Family Business	£158	3	24 Sep (pm)	09 Oct (pm)	-	-	-	-	-	-	-	28 Oct	~
The Effective Use of Business Tax Losses	£158	3	02 May (am)	-	-	-	-	-	-	-	-	20 May	~
Unincorporated Businesses - Tax Issues and Planning	£158	3	16 Jul <sub>(am)</sub>	-	-	-	-	-	-	-	-	05 Aug	~

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## **Taxation**



ON-DEMAND

COURSE	CASH PRICE	CPD HOURS				L	IVE STREAI	MED DATES	5				2024 AVAILABILITY	BACK CATALOGUE
CORPORATE														
Company Tax Computations - What to Look Out For	£79	3	19 Sep (am)	-	-		-	-	-	-	-	-	07 Oct	~
Company Tax Losses - Getting it Right	£79	2	16 Oct (pm)	-	-		-	-	-	-	-	-	04 Nov	~
Corporation Tax - Six Monthly Update [Spring]	£158	2	20 Mar (am)	-	-		-	-	-	-	-	-	08 Apr	~
Corporation Tax - Six Monthly Update [Autumn]	£158	2	13 Nov (am)	-	-		-	-	-	-	-	-	02 Dec	~
Group Reconstructions: Tax Implications	£158	3	28 Nov (pm)	-			-	-	-	-	-	-	16 Dec	~
Tax Reliefs for SMEs - Misc Reliefs	£79	1	27 Feb (pm)	-	-		-	-	-	-	-	-	18 Mar	~
Tax Reliefs for SMEs - Research and Development	£79	1	21 Mar (pm)	-	-		-	-	-	-	-	-	08 Apr	~
PERSONAL AND EMPLOYMENT														
Completing Tax Returns for Individuals: Practical Issues and New Developments	£79	3	13 Jun <sub>(am)</sub>	-	-		-	-	-	-	-	-	01 Jul	~
Employment Related Securities	£79	1.5	05 Jun <sub>(am)</sub>	02 Oct (am)	-		-	-	-	-	-	-	-	
Payroll and Employment Taxes - Essential Update	£158	3	07 Mar <sub>(am)</sub>	18 Mar (pm)	-		-	-	-	-	-	-	08 Apr	~
Payroll Update - Highlights	£79	2	07 Mar (pm)	-	-		-	-	-	-	-	-	25 Mar	~
Pensions Savings: The Tax Issues	£158	3	12 Dec (pm)	-	-		-	-	-	-	-	-	23 Dec	~

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## **Taxation**



#### **ON-DEMAND**

COURSE	CASH PRICE	CPD HOURS				LIVE STREA	MED DATES	;				2024 AVAILABILITY	BACK CATALOGUE
Personal and Employment Tax Update	£79	3	21 Feb (am)	26 Feb (pm)	29 Feb (am)	04 Mar <sub>(pm)</sub>	08 Mar (am)	11 Mar (pm)	-	-	-	18 Mar	~
Share Options	£79	1.5	05 Jun <sub>(am)</sub>	02 Oct (am)	-	-	-	-	-	-	-	-	
Taxation of Benefits and Expenses including P11Ds	£79	2	30 Apr <sub>(am)</sub>	-	-	-	-	-	-	-	-	20 May	~
LAND AND PROPERTY													
Current Issues in Property Taxation	£158	3	26 Mar (pm)	23 Oct (am)	-	-	-	-	-	-	-	11 Nov	~
Land Transaction Taxes - Pitfalls and Planning Opportunities	£158	3	18 Apr (pm)	-	-	-	-	-	-	-	-	06 May	-
Residential Property - Capital Gains Tax	£79	2	22 Oct (pm)	-	-	-	-	-	-	-	-	11 Nov	~
Residential Property - IHT	£79	2	28 Oct (pm)	-	-	-	-	-	-	-	-	18 Nov	~
Residential Property - Income Tax	£79	2	16 Sep (pm)	-	-	-	-	-	-	-	-	07 Oct	~
ESTATES, IHT, TRUSTS													
IHT – Current Planning and Key Issues for the General Practitioner	£79	3	27 Feb (pm)	25 Nov (pm)	-	-	-	-	-	-	-	18 Mar	
Income Tax and CGT- A Guide to Death and Estate Administration	£158	2	07 May (am)	-	-	-	-	-	-	-	-	27 May	~
Probate and IHT – A Tax Refresher	£158	3	29 Feb (am)	-	-	-	-	-	-	-	-	18 Mar	~
Trust Planning	£158	3	14 May (pm)	-	-	-	-	-	-	-	-	03 Jun	~

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## **Taxation**



**ON-DEMAND** 

COURSE	CASH PRICE	CPD HOURS				LIVE STREA	MED DATES	;				2024 AVAILABILITY	BACK CATALOGUE
VAT													
VAT - Spring Update	£79	2	25 Apr (am)	15 May (am)	21 May (pm)	06 Jun <sub>(pm)</sub>	19 Jun <sub>(am)</sub>	-	-	-	-	10 Jun	~
VAT - Autumn Update	£79	2	09 Oct (am)	17 Oct (pm)	24 Oct (pm)	05 Nov (pm)	14 Nov (am)	20 Nov (pm)	27 Nov (am)	04 Dec (pm)	12 Dec (pm)	11 Nov	~
VAT: Cross Border Trading	£158	3	10 Apr (am)	-	-	-	-	-	-	-	-	29 Apr	~
VAT: Dealing with Land and Property	£158	3	11 Jun <sub>(am)</sub>	-	-	-	-	-	-	-	-	01 Jul	~
OTHER AREAS OF TAX													
Acting for Farmers: An Update	£79	3	14 Jun (am)	-	-	-	-	-	-	-	-	01 Jul	~
Acting for the High Net Wealth Client	£158	3	06 Nov (pm)	-	-	-	-	-	-	-	-	25 Nov	~
Capital Gains Tax Refresher	£79	3	15 Mar (am)	06 Sep <sub>(am)</sub>	-	-	-	-	-	-	-	01 Apr	
Family Tax Planning	£158	3	28 May (pm)	10 Dec (pm)	-	-	-	-	-	-	-	17 Jun	
HMRC Enquiries - A Practical Approach	£79	3	19 Mar (am)	24 Oct (pm)	-	-	-	-	-	-	-	08 Apr	~
Taxation of Couples - IT, IHT, CGT	£79	3	25 Apr (pm)	05 Dec (pm)	-	-	-	-	-	-	-	13 May	~
Whole of Life Tax Planning	£79	3	03 Jul <sub>(pm)</sub>	-	-	-	-	-	-	-	-	22 Jul	~

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## **Other Topical Areas**



**ON-DEMAND** 

COURSE	CASH PRICE	CPD HOURS	LIVE STREAMED DATES 2024 AVAILABILITY	BACK CATALOGUE
OTHER TOPICAL AREAS				
Acting for Doctors - An Update	£158	3	20 Nov	
Company Law – Something, Somewhere in the Companies Act	£79	3	19 Jun 17 Oct 08 Jul	~
Effective Practice Management	£158	2	26 Nov 16 Dec	~
Employment Law Update for Accountants	£79	1	13 Jun 01 Jul	~
Finance for the Non Finance Professional - eLearning	£158	5	01 Sep	
Money Laundering Update	£79	1	19 Nov 05 Dec 09 Dec	
Money Laundering Update and Refresher	£158	3	19 Nov 05 Dec 09 Dec	~
Practice Assurance - Regulatory Feedback	£79	2	14 Nov 02 Dec	~
Share and Business Valuations	£158	3	13 Jun 01 Jul	~

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## **Festival of CPD**

Meet your CPD requirements at our live streamed, three day festival of training. With a day each devoted to audit, financial reporting and tax, you can choose which days are relevant to you.

22 October 2024	23 October 2024	24 October 2024
DAY 1	DAY 2	DAY 3
Auditing	Financial Reporting	Тах
Audit Update and Refresher	Accounting Update and	Tax Update and Refresher
Money Laundering Update	Refresher	Business Tax Issues
Technology in Audit	Laws and Regulations for Accountants	VAT Update
	Ethics Update	
CPD 6 hours	CPD 6 hours	CPD 6 hours
Price £199 per day (Included in (	CPD memberships).	

## **Annual Update Conference**

### **19 – 20 SEPTEMBER 2024** CAMBRIDGE

#### 

If you prefer to catch up on your CPD in person in beautiful surroundings, attend our annual residential conference.

This essential conference is an ideal opportunity for the general practitioner to keep up to date with a variety of topical issues. Covering key topics over six engaging sessions, it will support you in providing practical advice to your clients and gaining 10 CPD hours.

This conference is one and a half days starting on Thursday afternoon, including dinner and accommodation.

#### Price £735

## **Professional Skills for Qualified Staff**

### **EXCLUSIVE CPD FOR MEMBERS**

Our range of short, on-demand courses are between 10 and 30 minutes long, giving you the flexibility to fit them around your working day.

### The series includes:

- ✓ Dealing with Difficult Conversations
- Running Effective Meetings

Culture and DiversityWork Life Balance Tips

Coaching Skills Tips

**NEW FOR 2024** 

Negotiation Skills Tips

These are exclusive to our members but we have a wide range of live streamed Skills, Management and Leadership courses. **See pages 52-53** for further details.

### **ADVANCED LEADERSHIP**

For more advanced, executive level leadership courses, we can deliver bespoke in-house programmes, written to meet your firm's needs. Popular topics for advanced courses include strategy development, change management and building organisational effectiveness.

For more information contact us on 0330 058 7141.

## Skills, Management and Leadership Programme

Our Skills, Management and Leadership live streamed programme maximises learner engagement by using our state-of-the-art virtual online delivery platform and through restricting class sizes, so that learners are able to interact in small groups and with the trainer. For an extra £2.50 per person per month, you can have access to all of these courses as part of your CPD Digital PLUS membership.

COURSE	PRICE	CPD HOURS	LIVE STREAMED DATES	;
SKILLS, MANAGEMENT AND LEADERSHIP				
Coaching Skills	£100	2	05 Mar (pm)	18 Sep (am)
Delegation and Feedback	£100	2	24 Apr (am)	18 Sep (pm)
Effective Communication	£100	2		26 Sep (am)
Emotional Intelligence	£100	2		26 Sep (pm)
Forming and Maintaining Client Relationships	£100	2	24 Apr (pm)	01 Oct (am)
Hybrid Meeting Skills	£100	2	23 Apr (pm)	01 Oct (pm)
Leading a Team	£100	2	02 May (pm)	16 Oct (am)
Negotiation Skills	£100	2	14 May (pm)	16 Oct (pm)
Multi-task Management	£100	2	21 May (pm)	05 Nov (am)
People Management	£100	2	06 Jun (pm)	05 Nov (pm)
Performance Management	£100	2		12 Nov (am)
Presenting with Confidence	£100	2		12 Nov (pm)
Wellbeing and Resilience in the Workplace	£100	2		03 Dec (am)
Working and Communicating with Different Personalities	£100	2		03 Dec (pm)

#### Click on the course titles to view details online.

10% discount available for members, see page 2 for details.

See page 2 for details of our CPD Digital PLUS membership.

## **In-House** Training

Our in-house training gives a more personal approach to meeting your firm's training requirements and needs.

We can cover training in areas such as our Early Careers offering, CPD, Methodology and professional skills. In-house training can be booked as a one-off course or as a structured programme of courses.

Courses and workshops can be delivered either at your own venue and live streamed via Zoom.

### **Tutor Hire Service**

If you have your own material but have a lack of resource or skillset, our experienced lecturers can also deliver your own internal training content.

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## Conferences

From £385, our one-day conferences are designed for partners and managers. The specialist conference topics look at a wide range of practical issues which enable you to provide the best possible advice to your clients.

CONFERENCES	LIVE STREAMED DATES	CPD HOURS
Farming Conference 2023/24	05 Mar	6
Charities Conference	14 Mar	6
Scottish Charities Conference	19 Mar	6
NEW Environmental, Social and Governance Conference	18 Apr	6
Solicitors Conference	24 Apr	6
Practice Conference	23 May	6
Healthcare Conference	05 Jun	6
Academies Update Conference	13 Jun	6
New Managers Conference	19 Jun	6
NEW Leadership in 2024 & Beyond	27 Jun	6
Academies Update Conference	11 Sep	6
Probate Practitioners Conference	18 Sep	6
Annual Update Conference (residential)	19 - 20 Sep*	10
Farming Conference 2024/25	02 Oct	6
Compliance Update Conference	17 Oct	6
Property Conference	07 Nov	6
International Tax Conference	21 Nov	6
Managers Conference	27 Nov	6

#### \* Face-to-face conference.

More conference titles are added throughout the year. Please visit mercia-group.com/conferences for up-to-date details on all of our conferences and how to book.

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## **Certificate in Probate and Estate Administration**

## Enabling you to provide probate services to your clients

Probate is an area where you can now provide additional support to your clients, save them money and generate more business for your firm.

You may already be providing tax planning and estate accounts services to clients. Facilitating non-contentious probate work is a very natural extension of this existing service.

We have already helped over 800 firms acquire the training and certification needed to apply for a probate licence. We can do the same for you.

## How do I become accredited for probate?

To become accredited for probate, you will first need to undertake relevant training and pass an assessment (unless exempt) before submitting an application form to the ICAEW and paying the appropriate fee.

Our Certificate in Probate and Estate Administration involves attending a course and then sitting and passing an assessment.

See opposite for details of the course and assessment.

### **Further reading**

The ICAEW website provides a wealth of information for firms considering applying for accreditation, including full details of the application process, qualification criteria and fees.

### Interested in accreditation?

Our Probate courses are run over four half days live streamed, or you can watch an on-demand version.

To obtain the certificate you will need to attend and pass an assessment (pass mark 50%) which you can also complete online.

### **Course Dates**

Course price: £745

Live streamed courses - four half days 9.30am to 1.00pm

LIVE STREAMED	ON-DEMAND
11-14 March	Recording
09-12 Sept	available

### Already accredited?

You can keep your probate CPD up to date by attending our annual Probate Practitioners Conference, **see page 55** for details.

### Assessment Dates

Assessment price: £225

All assessments run from 9.30am to 11.30am

ONLINE ASSESSMENT		
27-Mar		
19-Sep		

All prices are subject to VAT.

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